Korpus Prava

Capital transactions / M&A projects



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The implementation of M&A projects is a multifaceted lengthy process that requires elaborated planning by both seller and buyer.

When carrying out an M&A project the parties have to agree on the structure of the transaction and to confirm the following matters:

- The cost of the transaction
- The responsibility of the risks
- Tax implications
- Expenses of the transaction

The interests of the parties

The Seller:

- presentation of the advantages the transaction object
- guarantee of income from the sale of shares
- the opportunity to optimize the taxation of the income
- the opportunity to further use the income

General:

- ensuring confidentiality of information about the transaction
- simplifying the transfer of ownership of shares

The Buyer:

- identifying the maximum number of risks
- acquisition of a comprehensive structure
- optimization of taxes on dividends
- optimization of taxation of the income from sale of shares

Korpus Prava provides support for capital transactions (M&A), for both the seller and the purchaser. Capital transaction support work includes various services, depending on your wishes.

Support of M&A projects

| Stage | Procedure | Cost |
|--|---|--|
| Due Diligence | confirmation of the seller's rights to the purchased assets, the actual availability and the cost of the company's assets assessment of property and tax risks identification of circumstances that could affect the value of the capital transaction or the amount of liability of the parties to the transaction assessment of the risks of the company to be purchased and advice on: confirmation of the risk management procedure with the agent confirmation of guarantees of the agent decrease of the transaction price | Depending on the size of the expertise* from 250.000 roubles |
| Structuring of the transaction | choice of jurisdiction where the transaction will take place choice of agents to take part in the transaction choice of guarantees and warranties confirmation of the procedure of payment and transfer of ownership confirmation and distribution of the transaction expenses | From 250.000 roubles |
| Preparation and confirmation of the share purchase agreement | drafting of the share purchase agreement drafting and confirmation of the Shareholders Agreement drafting of additional agreements (share options, guarantee, etc.) | From 250.000 roubles |
| Implementation of the transaction | registration of the share transfer in accordance with the current legislation confirmation with the public authorities (Federal Antimonopoly Department of the Russian Federation, Federal Department for Security Markets of the Russian Federation, the Central Bank of the Russian Federation) assistance with transfer of documents related to the object of the transaction from the previous owners to the new ones | Depending on the number of procedures to be carried out |
| Additional procedures | Legal advice for receiving of loans required for purchase of shares that are object of the transaction (where necessary) | |

* Our experts will send you the list of preliminary questions to be replied to in order to schedule the works and to provide a quotation

Advantages of Korpus Prava services:

- an international team of experts, including experts on common law
- high level of expertise
- many years of experience in large-scale projects, including projects in foreign jurisdictions
- efficient procedures
- good value for money
- personal approach
- free advice during the project (tax and legal advice)



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